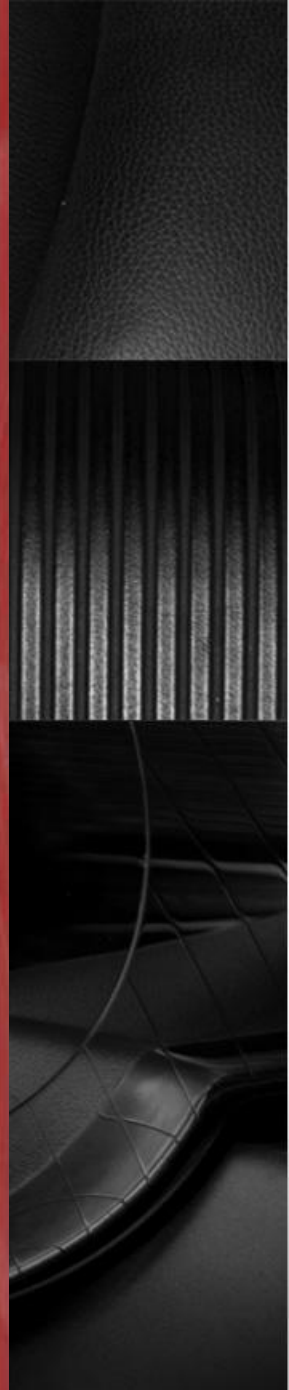


Heber Light & Power

2014 Budget/Forecast Review - Midyear



Revenue

	2014 Budget	06/01 Forecast – Current Rates	06/01 Forecast – Proposed Rates
Electricity Sales	14,150,240.00	13,910,093.91	14,230,906.95
Connect Fees	25,141.00	24,819.45	24,819.45
Interest Income	22,800.00	28,598.98	28,598.98
Penalty Income	40,700.00	25,377.42	25,377.42
Other/Misc Income	41,352.00	54,932.33	54,932.33
Total:	14,280,233.00	14,043,822.09	14,364,635.13

Operating Expenses

	2014 Budget	06/01 Forecast – Current Rates	06/01 Forecast – Proposed Rates
Power Purchased	6,057,312.00	6,283,662.00	6,283,662.00
Generation Maint / Fuel	641,357.00	945,507.90	945,507.90
Wages	2,857,746.00	2,795,358.98	2,795,358.98
Board Compensation	39,396.00	22,164.01	22,164.01
Retirement	510,181.00	504,152.37	504,152.37
Materials	475,000.00	507,803.36	507,803.36
Communications	69,432.00	47,784.12	47,784.12
Trucks Operating Expense	252,000.00	157,259.20	157,259.20
Insurance Cost - Employees	675,024.00	747,697.86	747,697.86
Insurance Cost - Liability	165,000.00	113,664.00	113,664.00
Payroll Taxes	227,784.00	263,276.90	236,276.90
Repairs and Maintenance	300,000.00	220,611.37	220,611.37
Building Expense	12,000.00	67,074.36	67,074.36
Office & Systems	63,105.00	108,899.31	108,899.31
Postage	42,000.00	39,766.15	39,766.15
Travel / Training	75,000.00	74,193.13	74,193.13
Misc Professional Services	200,000.00	254,091.14	254,091.14
Interest	374,125.00	375,324.63	375,324.63
Reduction of Debt	325,000.00	330,000.00	330,000.00
Dividends	300,000.00	300,000.00	300,000.00
Total:	13,661,462.00	14,158,290.80	14,158,290.80

Profit Measures

	2014 Budget	06/01 Forecast – Current Rates	06/01 Forecast – Proposed Rates*
Revenues	14,280,233.00	14,043,822.09	14,364,635.13
Operating Expenses	13,661,462.00	14,158,290.80	14,158,290.80
Gross Profit/Loss:	618,771.00	(114,468.70)	206,344.34
Depreciation	1,831,728.00	1,800,082.33	1,800,082.33
Net Profit/Loss:	(1,212,957.00)	(1,914,551.03)	(1,593,737.99)

* Assuming a July 1 rate increase implemented at 4.5% across the board.